

“Sequel got us trading right on schedule and now we're ready to write business on behalf of our carriers.”



## Eclipse – MGAs & Coverholders

### Factsheet

Eclipse is a single, fully integrated, web-enabled 'one stop' solution for Managing General Agents (MGAs) and Coverholders operating across the Lloyd's, Companies and international (re)insurance markets.

Eclipse provides full end-to-end management of your binding authority business from placement and billing, through to technical accounting and claims management, with flexible document production, configurable workflow, and fast, real-time access to powerful reporting and MI.

Eclipse delivers straight through processing which eliminates re-keying and ensures clean and reliable data is delivered to both the client and underwriter. All system-generated documents and premium bordereaux are automatically populated with the right data at the click of the button.

Eclipse is a proven application that simplifies the management of your facilities business, improving your data quality and transparency, whilst addressing your regulatory requirements with ease.



## Key Benefits of Eclipse Broking

### Single, Fully Integrated Solution

Eclipse supports your entire facilities business from placement, billing, accounting and settlement, through to claims management and reporting.

### Bordereaux & Document Production

Eclipse delivers flexible document production which allows you to create your own branded documents e.g. Quotes, Contracts, Bordereaux etc.

### (Re)insurance Ledger

Eclipse handles multi-currency, principal-to-principal, pay-as-paid, 'atomised' accounting & processing.

### Powerful Reporting

Eclipse delivers extensive, flexible and real-time reporting capabilities which improves transparency and allows you to make rapid decisions with confidence.

### Compliance & Control

Eclipse has embedded compliance and role-based access, allowing you to proactively and securely manage your business.

### Simple Integration

Eclipse integrates easily with your other core business systems e.g. General Ledgers, DMS etc.

## Client Viewpoint

### Eclipse is a market leading solution

“Eclipse has already delivered significant and tangible operational efficiencies, together with an impressive management information capability, and our clients are now benefiting from major process improvement efficiencies.”

### Sequel has a strong reputation for 'on time, on budget' delivery

“Sequel got us trading right on schedule and now we're ready to write business on behalf of our carriers. We chose Sequel because of their people - they understood what we wanted and they know the market. Their service has been impressive and Eclipse provides a strong platform on which to build our business.”

### Eclipse offers flexibility and growth

“We wanted a system that was future proof; that would be viable for the long term. We are a growing organisation and Eclipse gives us the flexibility we need to adapt to the demands in the market. Eclipse can cope with our entire business and our future growth.”

## Features in Eclipse include:

Binding Authorities,  
Open Market  
Facultative & Treaties,  
X/L Programmes, Packages

Multipul Currency, Territory,  
Deductions, Limits, Premium  
Terms

Premium & Claim  
Bordereaux Management

Document Production

Endorsements

Renewals

Claims Management

(Re)insurance Ledger

Market Messaging

Powerful MI & Reporting

Configurable Workflow

Diary & Email Alerting

Full Audit Trail, Compliance

Security Model

MS Office Integration

Web Services

Integration with Hubs,  
Gateways, Exchanges or Any  
Other System

...and more



For more information contact:

Michael Graham, Sales & Marketing Director  
T +44 (0)20 7015 0126 E [mgraham@sequel.com](mailto:mgraham@sequel.com)  
[www.sequel.com](http://www.sequel.com)

Sequel Business Solutions Limited  
Peninsular House, 30 Monument Street, London EC3R 8LJ, United Kingdom  
T +44 (0)20 7015 0100